

➔ The Customer

The customer is a mid-sized company engaged in the manufacturing of high quality knitted hosiery, denim, woven garments and home furnishings. The customer generates a significant portion of their revenue by exporting the manufactured garments to countries across the globe.

➔ The Problem

The customer was using separate and incompatible applications for Accounting and Production, creating numerous inefficiencies within the company. Other departments, such as Sales, Purchasing and Stores were handled manually. This made it difficult to track transactions and customer billing efficiently. Additionally, the existing production application did not have order planning capability. This resulted in the users spending additional time on planning and document preparation in spite of having a system in place.

➔ The Solutions

PreludeSys consultants spent a week with the customer to understand the full business process. PreludeSys concluded that none of the off-the-shelf enterprise resource planning (ERP) packages would cover the customer's business process effectively. The customer required additional modules that were not part of basic packages:

- An integrated solution covering all of the customer's business functions
- Order planning integrated with a Costing and Time and Action plan
- Quality for both raw material purchasing and subcontracting

- Automatic generation of item masters based on the order planning
- A new and more flexible planning and waste management system

PreludeSys analyzed the relevant retail ERP packages and identified SAP Business One for its ability to accommodate the complex customizations. PreludeSys customized a standard version of SAP Business One with the necessary modules, providing the customer with a full-featured, centralized ERP application specific to its business.