

## ➔ The Customer

The customer is a well known manufacturing company of gears and allied products.

## ➔ The Problem

The customer was using separate custom applications for Accounting, Purchasing and Inventory. This "silo" approach resulted in limited information exchange between the various departments, resulting in poor response times. In addition, the existing applications were not fulfilling the business requirements for the customer's subcontracting processes and inventory tracking systems. Finally, the legacy applications were not providing the necessary reporting, limiting the customer's ability to make proper decisions.

## ➔ The Solutions

It was clear that no single, off-the-shelf package would meet the requirements of the client without considerable modification. PreludeSys recommended a solution using SAP Business All-in-One.

The standard features of the software immediately fulfilled the following requirements for the customer:

- An integrated solution which would meet the requirements of each of the customer's departments
- An established workflow covering the entire purchase-to-pay process for customers
- Provisions for notifications, alerts and customizable approval procedures
- Complete product routing and planning procedures
- Standard business and operation reports

Additionally, PreludeSys developed custom features that were specific to the customer and its industry:

- An item master for parts and products under procurement and storage
- Specialized material cutting request process
- Subcontractor management reports
- A complete set of industry-specific reports, including reports compliant with ISO/QS audit standards.

By using SAP Business All-in-one, the customer implemented a company-wide solution which increased productivity, eased distribution of information to relevant departments, and enabled management to receive accurate reporting, expediting the customer's decision making process.